

Michael Konrad:

Obviously, the problems that people come to us with are vast in that you never know what it's going to be, but just knowing that what we're doing can completely change the direction of our clients' lives, that is rewarding.

Michael Konrad:

My name is Mike Konrad, I'm the CEO of Richards Carrington. My background primarily is in commercial finance, about 15 years working for one of the nation's largest regional banks. I spent most of my time there in underwriting credit analysis and structuring large commercial transactions. In the process of thinking about coming on full-time with Richards Carrington, I had a lot of access to companies similar to our firm, and it helped me understand how the business works. And it also gave me a good idea of the financial burden that litigation is for our clients. I know that there's a lot that comes at our clients from a legal perspective when they're in the middle of all the litigation that goes along with it.

Michael Konrad:

But there's also this very real financial aspect of any sort of legal transaction. And we can truly take each individual, each corporation, each business and see what their needs are, Weigh it against what that potential litigation might be, and then develop a plan for them based off of that. You never know what sort of projects you'll be brought in on, what sort of clients you might have call-in. Just seeing the growth and the excitement and doing it with people that I like, is really rewarding to me. Because being part of something that's growing and successful and knowing that I had a very real part in that success is something that I'm extremely proud of.